

019-6020/20 (CPSU 1078/2020)

25th March 2020

To all prospective bidders

## **CLARIFICATION Note No. 2**

### **REQUEST FOR PARTICIPATION – PURCHASE, DELIVERY AND INSTALLATION OF A MODULAR EXTENDABLE SANDWICH PANEL NEGATIVE PRESSURE FIELD HOSPITAL**

Reference is made to the above-captioned Request for Participation for which the deadline for submission of offers is **10:00 am on Thursday, 26<sup>th</sup> March 2020.**

Please find clarification note no. 2 which is construed to form an integral part of the RFP document.

1. We don't know if CPSU is aware but most of EU and other close countries have closed the border for the export of hospital equipment and air filtration equipment. This may have an effect on what is being requested in this call.

**Yes the Government of Malta is fully aware of this situation, however the company needs to setup its own logistics in order to find a secure route through which it can guarantee the setup, installation, testing and commissioning within the stipulated timeframe. Once this situation is well known to all, it shall not be taken into consideration any such limitation in terms of force majeure.**

2. We can offer a building ready built with all this units and requested. Can we make such offer?

**No, The Government of Malta is only interest in the setting up of a fully modular system that can be assembled within the stipulated period and dismantled and stored after the pandemic due to COVID-19 is over.**

3. Site of construction of hospital. Will this be part of tender or it will be complete before the work start?

**This will be the obligation of the contractor to carry out these works. The site will be provided by the Ministry For Health within the perimeter of Mater Dei Hospital or any other site as indicated by the client.**

So installation works will only be of the prefabricated panels ?

**Installation to include all the medical equipment specified in the RFP plus the prefabricated structure, services and works for this temporary hospital to be fully operational within the stipulated timeframes.**

4. Please give more information on:

Triange Area • 1 Emergency Room Clinic Unit • 2 Inpatient High Dependency Ward Unit equipped with a minimum of 24 beds, 24 patient monitors and 12 ventilators. ( One Ventilator per 2 beds ) • 6 Intensive Care Unit equipped with 60 beds, 60 patient monitors and 45 ventilators. • 1 Doctor's Room Unit • 1 Medical Staff Room Unit • 1 X Ray Room • 1 Central Sterilization Room • 1 Pharmacy Unit • 1 Storage Room • 6 Field Latrine – Ablution • 1 Laboratory Unit • 1 Mortuary Unit • 1 Kitchen capable of supporting 120 medical staff • 1 Dining Hall Unit • 2 Generators. Each Generator capable of supporting all Hospital Operations and one as redundancy. 1 Laundry Unit equipped with 2 x 20Kg Industrial Washing Machines and 2 x 20Kg Tumble Dryers • 1 Dishwashing Unit • 1 Technical Support Unit • 1 ICT Unit, 1 Oxygen Filling Station Unit • 1 Water Tank Unit • 1 Cold Storage Unit • The Hospital must be fully AirConditions and equipped with Hepa Filters (Class 5) Ventilators must be manufactured within the European Union and proof of availability must be presented with this offer.

**Any company with enough experience in the setting up of these temporary premises should be well acquainted on the requirements, standards and quality of these area. Please submit your proposals and recommendations in terms to the applicable standards.**

5. It is noted that the ministry would like the proposal for purchase... are you also interested in rental ?

**No - The Government of Malta is only interest in the Purchasing option only.**

6. Do you have a defined size of the structure or should we estimate this based on the requirements you need inside ?

**This should be estimated by the contractor in relation to international ergonomics and standards of these facilities and spacial parameters to fit into the required available space. Moreover the proposal should be flexible and modular to enable these premises to be fitted into the available floor space.**

7. Are you looking at specific sandwich panel solutions or do you accept also other walling systems such as canvas or solid abs type ?

**Sandwich panel solutions with the necessary IP rating and sound absorption levels as indicated by the applicable standards.**

8. Reference to the above-mentioned tender can you please give us more information on the area where the containers will be mobilized and if a particular layout has been established.

**Please refer to reply in question 6.**

9. The heading of the published document is 'Request for Participation' which is mentioned a number of times in the document. This seems to be an oversight, because you also published a 'Financial Bid'. Kindly clarify.

**Bidders are to include their best Financial Offer with their submission and the award criteria will be on the cheapest technically compliant offer.**

10. We kindly ask you to extend the closing date by at least one week or possibly two weeks. To get all this medical equipment "packaged" together is a mammoth Task.

**No extensions can be granted given the emergency imposed by the COVID-19 pandemic preparedness.**

11. Extend the period for Clarifications by early next week.

**Please refer to reply question 10.**

12. The imposition of a penalty of €50,000. Per day for delay is going to put the few prospective bidders away from taking part. When right at the moment there is huge demand for these modular systems.

**Given the high alert related to the pandemic preparedness for COVID-19, there cannot be any delays with the installations and its for this reason that the Government of Malta is imposing such a penalty given that this temporary hospital is being requested to extend our present services and manage a number of patients requiring intensive treatment. It is thus extremely important that any contractor that is selected and awarded this call would have the necessary skills and experience to undertaken these installations within such short timeframes.**

13. If part of the equipment is not delivered in time, will an eventual penalty proportional?

**Full penalty amount would to apply unless all equipment is installed and these premises are fully operational.**

14. We would like to clarify the following questions:

- Is the internal equipment and items listed in your document required within the time-line of construction of the hospital?

**Yes, including accessories, consumables, service and maintenance for the duration of usage based on a full utilization factor.**

- Are foundations required for the structure or will it have to be constructed on a prepared field?

**This falls within the obligation of the contractor to determine the required and perform and pre-installation works although these should be maintained to the absolute minimum in order to avoid any disruptions to the hospital operations.**

- Is the hospital meant to remain a permanent structure?

**No, the premises will be temporary and the contractor will be charged with the responsibility to assemble and dismantle these facilities post COVID-19.**

15. Are you looking at specific sandwich panel solutions or do you accept also other walling systems such as canvas or solid abs type?

**Please refer to answer in question 7.**

16. In point no. 15 you state that deadline for submission is on Thursday 10.00 noon... is it 10am or noon?

**The closing date for the submission of offers is next Thursday 26th March 2020 at 10:00am through email: negotiation.cpsu@gov.mt ONLY.**

17. Regarding the Inpatient ward unit :

- Do you need 2 areas where you have each 24 people ??

**Any company with enough experience in the setting up of these temporary premises should be well acquainted on the requirements, standards and quality of these area. Please submit your proposals and recommendations in terms to the applicable standards.**

18. We are handling this same set-up in another country and we know out of experience that when you have a bed, the bed is taking a space of 1m x 2.10m and monitors and all above is an additional 1m x 1m which means for the bed itself we will need 1m x 3.1m.

The distance normally between the beds should be 2mtrs and the path/passage of the doctors should be 3mtrs.

Do these 2 x 24 beds are they each in 1 room ? so 2 rooms of 24 each or 2 rooms with a total of 24 beds ?

**Any company with enough experience in the setting up of these temporary premises should be well acquainted on the requirements, standards and quality of these area. Please submit your proposals and recommendations in terms to the applicable standards.**

19. Do you need toilets and showers in this area?

**Yes**

And how much ?

**Any company with enough experience in the setting up of these temporary premises should be well acquainted on the requirements, standards and quality of these area. Please submit your proposals and recommendations in terms to the applicable standards.**

20. Regarding the 6 intensive care units how do you mean this? 6 rooms of 10 in each ?

**Yes**

21. You have mentioned that you would like to purchase, free you accepting an offer for rent as we can rent out these solutions to you. So you have an idea of duration time frame ?

**NO - rent is not acceptable.**

22. Can you give us sqm required per room ?

**Please refer to reply in Question 6.**

23. There are some items that we would not be able to provide, are we will able to send our proposal with some missing items such as the patient monitors and ventilators ?

**No only full and complete offers shall be considered.**

24. Regarding The triage area , do you need this as a separate structure and do you need toilets and showers in this area ?

**Included in the structure.**

25. We have a company who is interested in this tender and we had a long discussion about it. They specialize in this type of prefabricated hospital units but as they explained, the duration of 8 weeks to fabricate and complete such units with all equipment is too short and the penalty is too high. We know that China had done a hospital in 10 days but they had an open budget to do so. They had suggested that if we could make use of existing units which are already in Malta and modify them to be used according to the tender requirements. For example, would the government consider making use of the immigrants' units in Hal Far and transfer the immigrants in hotels or in other places?

**NO**

26. We were also asked if the units will be placed in an area where all drainage and electrical services are already in place.

**Yes, Electricity, water and drainage connection will be provided for the temporary premises to be connected, however any internal connections /engineering services must be installed by the contractor under this agreement.**

27. Would the government consider postponing such a tender to discuss with interested suppliers and then re-issue the tender in a week's time? Our supplier is ready to teleconference their ideas and timeframes with the health authorities and give further knowledge to fulfill this need in the shortest time possible.

**NO**

All other conditions and requirements, which are not superseded by this Clarification, remain in place.

f/Central Procurement and Supplies Unit