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For the attention of all interested Economic Operators

Request for Participation (Negotiated)
for Over-labelling Services of Medicinal Products

Clarifications No. 2

Reference is made to the Request for participation in caption.

Hereunder please find a clarification which is construed to form an integral part of the RfP procurement document.

Clarification 1: The RFP requests that translation cost be factored into the cost per unit pack. When dividing a translation cost of, for the purpose of this example, €3000 by a batch/order of 100 packs, the cost per unit pack, for translation alone, would be €30. If on the other hand, the same €3000 translation cost were to be divided over a batch/order of 10,000 packs, the cost per unit pack for translation would be €0.30c.

The difference between the two end costs per unit pack is substantial and, as per RFP, the majority of the orders being placed are for 100 packs or less.

Could CPSU kindly consider either allowing the translation cost to be quoted separately or alternatively adapting the financial bid form to allow for grouping of order sizes into different brackets so that translation cost quoted can be relevant to order size.

Answer 1: *The CPSU aims to secure a complete service for all order volumes within each work order subtype published in the call.*

For the scope of evaluation of offers, applicants are therefore required to submit an average cost for each work order subtype according to the estimated volumes.

The consideration of translation rates for different languages will not provide any significant advantages in the competitive call as they are similar for all applicants, however the financial bid may be subdivided in manner which reflects different rates for the following order volumes (medicine packs) of <100 packs, 100-9999 packs, and 10,000 packs or more.

All other tender documents, conditions and requirements, which are not superseded by this Clarification, remain in place.